Small Business Technical Assistance Grant Program
**SUPPORTING SMALL BUSINESS GROWTH & EMPLOYMENT**

The Small Business Technical Assistance Grant Program funds the delivery of critical services to employers to grow and thrive in Massachusetts. The competitive grants are awarded to economic development organizations that provide:

- Customized technical assistance for small businesses
- Training to fill gaps in the business skills of owners and managers
- Access to capital to start and grow the business
- Resources and mini-grants to contract professional services such as accounting and marketing

**IMPACT**

Since Fiscal Year 2013, the grant program has averted layoffs at businesses and added new jobs, many in underserved communities, Gateway Cities, and low-to-moderate income areas.

- Over $7 million in grants distributed in six years including $750,000 in FY18
- 8,765 jobs created or preserved in the first five years
- An average of $799 invested to create or preserve a job since FY2013
- 7,039 entrepreneurs and small businesses served

**Grant Recipients (CDCs, CDFIs, Nonprofits)**

- FY13: 14
- FY14: 18
- FY15: 25
- FY16: 30
- FY17: 32
- FY18: 30

**Total Grants Distributed**

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY13</td>
<td>$699k</td>
</tr>
<tr>
<td>FY14</td>
<td>$700k</td>
</tr>
<tr>
<td>FY15</td>
<td>$1.8m</td>
</tr>
<tr>
<td>FY16</td>
<td>$1.8m</td>
</tr>
<tr>
<td>FY17</td>
<td>$1m</td>
</tr>
<tr>
<td>FY18*</td>
<td>$750k</td>
</tr>
</tbody>
</table>

*Data estimated at time of publication prior to the end of FY18*
Fiscal Year 2018 Small Business Assistance Grant Recipients

Boston

1. Artmorpheus
   Boston; www.artmorpheus.org
   $20,000

2. Center for Women and Enterprise
   Boston; www.cweonline.org
   $30,000

3. Dorchester Bay Economic Development Corp.,
   Codman Square Neighborhood Development Corp.
   Dorchester; www.dbedc.org / www.csndc.org
   $30,000

4. Interise
   Boston; www.interise.org
   $20,000

5. Jamaica Plain Neighborhood Corp.
   Jamaica Plain; www.jpndc.org
   $30,000

6. Epicenter Community
   Boston; www.epicentercomm.org
   $20,000

Central Mass.

1. Blackstone Valley Chamber of Commerce
   Whitinsville; www.blackstonevalley.org
   $20,000

2. Center for Women and Enterprise
   (See listing under Boston, No. 2)

3. NewVue Communities
   Fitchburg; www.newvuecommunities.org
   $35,000

   Fitchburg; www.northcentralmass.com
   $20,000

5. Quaboag Valley Community Development Corp.
   Ware; www.qvcdc.com
   $35,000

   Worcester; www.seacma.org
   $30,000

7. South Middlesex Opportunity Council (SMOC)
   Framingham; www.smoc.org
   $20,000

Geographical Reach

100% of state reached
88% of business clients from under-served targeted demographic*

*Defined as businesses owned by women, minorities, immigrants, low to moderate income, the previously unemployed or veterans; or a business located in a low to moderate income community.

30 Total Grantees in FY18
### Northeastern Mass.

1. **Community Teamwork, Inc.**  
   Merrimack Valley Small Business Center  
   Lowell; www.commteam.org  
   $20,000

2. **EforAll**  
   Lowell; www.eforall.org  
   $30,000

3. **Hispanic American Institute, Inc.**  
   Chelsea; www.hainst.org  
   $10,000

4. **Mill Cities Community Investments**  
   Lowell; www.mvcdfi.org  
   $30,000

5. **North Shore Community Development Coalition**  
   Salem; www.northshorecdc.org  
   $10,000

### Southeastern Mass./Cape Cod

1. **Coastal Community Capital**  
   Centerville; www.coastalcommunitycapital.org  
   $35,000

2. **Community Development Partnership**  
   Eastham; www.capecdp.org  
   $30,000

3. **Community Economic Development Center of Southeastern Mass.**  
   New Bedford; www.cedcnewbedford.org  
   $20,000

4. **New Bedford Economic Development Council**  
   New Bedford; www.nbedc.org  
   $20,000

### Western Mass.

1. **Franklin County Community Development Corp., Hilltown CDC, Valley CDC**  
   $50,000

2. **Greater Holyoke Chamber of Commerce–Spark**  
   Holyoke; sparkholyoke.com  
   $20,000

3. **Nuestras Raices**  
   Holyoke; www.nuestras-raices.org  
   $20,000

4. **Pittsfield Economic Revitalization Corp.**  
   Pittsfield; percloans.com  
   $20,000

5. **Quaboag Valley Community Development Corp.**  
   (See listing under Central Mass. No. 5)

### Statewide

1. **Accion East**  
   Boston; www.accioneast.org  
   $20,000

2. **The Carrot Project**  
   Boston; www.thecarrotproject.org  
   $20,000

3. **Commonwealth Kitchen**  
   Dorchester; www.commonwealthkitchen.org  
   $20,000

4. **Cooperative Fund of New England**  
   Watertown; www.cooperativefund.org  
   $20,000

5. **Massachusetts Museum of Contemporary Art**  
   North Adams; www.massmoca.org  
   $30,000
Summary of Outcomes Produced by Grant Recipients

Jobs Created or Preserved

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<thead>
<tr>
<th>Year</th>
<th>Jobs Created or Preserved</th>
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</thead>
<tbody>
<tr>
<td>FY13</td>
<td>777</td>
</tr>
<tr>
<td>FY14</td>
<td>1,069</td>
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<tr>
<td>FY15</td>
<td>2,174</td>
</tr>
<tr>
<td>FY16</td>
<td>2,650</td>
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<tr>
<td>FY17</td>
<td>2,095</td>
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</table>

Businesses Served

<table>
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<tr>
<th>Year</th>
<th>Businesses Served</th>
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</thead>
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<tr>
<td>FY13</td>
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</tr>
<tr>
<td>FY14</td>
<td>1,486</td>
</tr>
<tr>
<td>FY15</td>
<td>1,058</td>
</tr>
<tr>
<td>FY16</td>
<td>1,891</td>
</tr>
<tr>
<td>FY17</td>
<td>1,694</td>
</tr>
</tbody>
</table>

New Businesses Created

<table>
<thead>
<tr>
<th>Year</th>
<th>New Businesses Created</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY13</td>
<td>156</td>
</tr>
<tr>
<td>FY14</td>
<td>213</td>
</tr>
<tr>
<td>FY15</td>
<td>287</td>
</tr>
<tr>
<td>FY16</td>
<td>416</td>
</tr>
<tr>
<td>FY17</td>
<td>404</td>
</tr>
</tbody>
</table>

Total Clients Served

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Clients Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY14</td>
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To learn about the recent evaluation of the program’s impact, please refer to the study results at www.empoweringsmallbusiness.org


EMPOWERING TECHNICAL ASSISTANCE FOR SMALL BUSINESSES

“As the administrator of the grant program, the Massachusetts Growth Capital Corporation has a competitive application process to identify nonprofit organizations with strong ability and experience providing technical assistance to small businesses. Through this program, MGCC’s grantees are enabled to further improve their regional economy with locally and culturally appropriate solutions. This grant program leverages the existing array of successful economic development organizations by investing the funds to support inclusive entrepreneurship and small business growth. We are pleased to report this program continues to save and create jobs by supporting the small businesses vital to our state’s economy, consistent with the priorities of the Baker-Polito Administration and the Massachusetts Legislature.”

Lawrence D. Andrews, President & CEO

ABOUT MGCC

MGCC is a quasi-public agency of the Commonwealth established in 2010 to provide financial services and managerial assistance that saves and creates jobs at small businesses, women, minority, immigrant, and veteran-owned businesses in Massachusetts. MGCC promotes economic development throughout the Commonwealth, focusing on Gateway Cities and low to moderate-income, underserved communities. MGCC congratulates the fiscal year 2018 grant recipients and the businesses they serve!

On the Front Cover: (Top Row) Teresa Maynard, Sweet Teez Bakery, Dorchester; Daniela Valdivia-Terres, Vibra Tours USA, Lawrence, with Janin Duran, EforAll, Lawrence; Nigel Belgrave, Puroclean, Worcester

(Bottom Row) Tom Tran, Simply Nails & Spa, Boston; Meg Crowley, Third Cliff Bakery, Boston; Ruby Chan, Fresh Zen Foods, Boston

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